

Dr. Jörg Schickert

Partner

Munich

Biography

If you work in the pharma, medical devices or biotech sector, it is Jörg Schickert who will be solving all your most complicated regulatory, commercial and compliance issues – for both Germany and all of Europe. His long-standing experience in dealing with German and European pharmaceutical and devices law means that he can circumspectly navigate you through all your reimbursement or pricing and reimbursement challenges. He will also aid you in drafting commercial/licensing contracts. Furthermore, you may turn to him with any most delicate criminal and compliance cases which your company might face. Jörg is very practical and always offers business-oriented solutions. He takes his industry knowledge from 15 years' experience in working hand-in-hand with many major and reputed life sciences companies.

Jörg is one of the few go-to lawyers in Europe for complex issues in the core business of the life sciences industry. He has a deep knowledge across all relevant legal areas of the day-to-day business of selling pharmaceutical products and devices or offering health solutions. This allows him to provide overall solutions for issues and projects which have implications in very different legal disciplines, such as regulatory, reimbursement, commercial, and compliance. He advises on reimbursement strategies,



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Languages

English
French
German

Practices

Medical Device and Technology
Regulatory

Pharmaceuticals and Biotechnology
Regulatory

Commercial

Mergers and Acquisitions

clinical trials, the launch and marketing of new products, dealing with health care professionals, anti-corruption/transparency, product safety and vigilance and related agreements and contracts. He also assists our corporate teams in transactions pertaining to the life science industry. The team is ranked most recently in band 1 by *JUVE, Chambers Global/Europe* and *LMG* Germany, as well as in preceding years.

Representative experience

Advising a leading pharmaceutical company on its innovative approach re digital health solutions alongside its pharma product offering in 21 countries on 4 continents.

Advising a U.S. medical devices company on regulatory and commercial issues regarding the market launch of a gene test in 24 European countries.

Due diligence and advising the Spanish pharma company Esteve on its sale and purchase agreement regarding its acquisition of Riemser Pharma

Advising MorphoSys Ag in the drafting and negotiating of an agreement regarding the co-development and co-marketing as well as the out-licensing (ex-US) of its blood cancer product

Reimbursement advice regarding the (aut idem) substitution in the pharmacy and reference price groups concerning an active ingredient complex and biologic pharmaceuticals.

Strategic and on-going HCP compliance advice as well as compliance audit of US-based pharmaceutical company.

Awards and rankings

- Acritas Star, *Acritas Stars Independently Rated Lawyers*, 2018-2019
- Leading advisor for pharmaceutical and medical

Industries

Life Sciences and Health Care

Areas of focus

Digital Health

Hospitals and Health Care Providers

Medical Devices

Pharmaceuticals and Biotechnology

Cell, Tissue, and Gene Therapies

Education and admissions

Education

Second State Exam in Law, Higher Regional Court of Nuremberg, 2001

Dr. iur., Friedrich-Alexander University Erlangen-Nürnberg, 2000

First State Exam in Law, Friedrich-Alexander University Erlangen-Nürnberg, 1996

Accolades

"assertive, competent and experienced", "pragmatic and practical with excellent knowledge of the pharmaceutical market", Client

JUVE Handbook, 2018/2019

Clients note that he has "extremely high expertise, technical knowledge

device law, *JUVE handbook*, 2012-2021

- Often recommended Lawyer for pharmaceutical and medical device law, *JUVE handbook*, 2006-2021
- Often recommended Lawyer for Distribution/Trade /Logistics, *JUVE handbook*, 2012-2021
- Notable Practitioner for Life Sciences, *Chambers Europe*, 2011-2021
- Frequently mentioned Lawyer for Drug- and Pharma law, *Kanzleimonitor*, 2018-2020
- Leading Name for Healthcare, *Legal 500 Germany*, 2014-2021
- Leading Name for Trade, Distribution, Logistics, *Legal 500 Germany*, 2017-2018
- Recommended Lawyer for Life Sciences, *Who's Who*, 2019-2021

Latest thinking and events

- Hogan Lovells Publications
 - Podcast: Talking the cure
- News
 - COVID-19 Report for Life Sciences and Health Care Companies
- News
 - COVID-19 Report for Life Sciences and Health Care Companies (March 2021)
- Hogan Lovells Publications
 - Life sciences and health care horizons 2021
- News
 - COVID-19 Report for Life Sciences and Health Care Companies (February 2021)
- News
 - COVID-19 Report for Life Sciences and Health Care Companies (January 2021)

and business acumen in regulatory law."

Chambers Europe, 2019

Jörg Schickert possesses extensive experience handling complex regulatory and transactional matters across the pharmaceutical and medical devices industries including pricing, licensing and compliance.

Who's Who, 2019

The team at Hogan Lovells, led by practice head Jörg Schickert is extremely broad and advises on all aspects of healthcare law. Jörg Schickert himself has extensive experience in regulatory law and reimbursements.

Legal 500 Germany, 2018
