

Richard Goss

Partner
London

Biography

Richard Goss has a comprehensive cross-border asset finance practice with particular emphasis on aviation finance. He represents an array of industry participants including operating lessors, airlines, financial institutions, and manufacturers on a diverse range of multijurisdictional transactions. These include sale and leasebacks, operating leases, portfolio trading, export credit, and PDP financings for fixed wing aircraft and helicopters. He has also advised clients in a variety of airline restructurings, insolvencies, and aircraft repossessions.

He brings a solution-focused and pragmatic approach, which reflects more than 15 years of experience in the aviation sector and his position at the heart of the industry. Richard builds deep client relationships and is a trusted advisor to whom clients return time and again for support on their most challenging transactions.

Earlier in his career, Richard spent six months on secondment to Standard Chartered Bank's aviation finance team based in Dublin, gaining valuable insights from an operating lessor perspective. He is regularly seen at aviation finance conferences and has lectured to the Irish Law Society's Diploma course in Aviation Finance and Leasing.



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Languages

English

Practices

Asset Finance

Banking and Loan Finance

Aviation Law

Transportation

Business Restructuring and
Insolvency

Africa Regional Practice

Industries

Aerospace and Defense

Active across a number of pro bono and community activities, Richard put his knowledge and experience in the helicopter sector to charitable use as part of Hogan Lovells' citizenship activities. He played a key role advising London's Air Ambulance on a pro bono basis on its acquisition and financing of a second helicopter to provide crucial emergency support for the people of London.

Representative experience

Advising Pembroke Capital on the sale and novation to Goshawk Aviation of a portfolio of eight aircraft on lease to a number of different airlines.

Representing DVB Bank and Stellar Aircraft Leasing on a US\$400m warehouse facility for the acquisition of a portfolio of over 20 aircraft on lease to a range of airlines.

Advising various lessor and bank creditors in relation to the insolvencies of Air Berlin, Thomas Cook, and Arik Air

Advising Pembroke Capital on a series of different sale and leaseback financing transactions with Qatar Airways, Turkish Airlines, Scoot, and South African Airways.

Representing Babcock Mission Critical Services on a wide range of helicopter operating lease and financing transactions across Europe and Australia.

Representing major engine lessors on a variety of engine lease and financing transactions, including the establishment of new leasing platforms.

Advising Volotea on multiple operating leases for its new A319 fleet, leased from GECAS, Aercap, Carlyle Aviation, and Dubai Aerospace.

Acting for Minsheng Financial Leasing on the leasing of two B737-800 aircraft to Sun Express.

Financial Institutions
Transport & Logistics
Diversified Industrials

Areas of focus

Aviation Legislation and Policy

Aviation Manufacturers and Repair Facilities

Direct Lending

Transportation, Utilities, and Public Safety

Education and admissions

Education

L.P.C., BPP University Law School, 2004

Pg.D.L., BPP University Law School, 2003

B.A., Brasenose College, University of Oxford, 2002

Memberships

Law Society of England and Wales

Latest thinking and events

- Insights
 - Malaysia Airlines Berhad Briefing Note
- Insights
 - Corporate Insolvency and Governance Act 2020: Impact on Aviation Leasing and Financing Transactions
- Hogan Lovells Publications
 - Coronavirus Aviation sector update - March 2020
- Awards and Rankings
 - London Asset Finance Team Wins Africa Deal of the Year 2013