

Richard C. Lorenzo

Regional Managing Partner

Miami

Biography

Richard C. Lorenzo is Regional Managing Partner for the Americas and, as a member of the firm's leadership team, is focused on achieving the firm's strategy in the region. He previously held a number of management roles including board member and Miami Office Managing Partner.

Richard focuses on international commercial litigation and arbitration for foreign and domestic clients with interests throughout the United States, Latin America, and Europe. Using creative and nuanced strategies, Richard resolves his clients' complex cross-border disputes which are often precedent-setting. Whether it's a dispute in English or Spanish, or before any of the most important tribunals or institutions – including the International Chamber of Commerce (ICC), the International Centre for Settlement of Investment Disputes (ICSID), the American Arbitration Association (AAA), the International Centre for Dispute Resolution (ICDR), and others – Richard effectively analyzes the matter and collaborates with clients to implement a winning strategy. Time spent living in Latin America attuned Richard to the civil law system and political landscape of Spanish-speaking jurisdictions, which complements his English-language arbitration practices.

Richard is actively involved in academia. He extensively



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Languages

English
Portuguese
Spanish

Practices

Energy Disputes
International Arbitration
Sovereigns

Industries

Sports, Media & Entertainment

Areas of focus

lectures in his practice area and is an adjunct professor of International Arbitration and Litigation at Florida International University College of Law. Richard also maintains a national and international media presence on topical international legal issues, and has appeared on CNN En Español and served as a guest commentator on Bloomberg Radio.

Representative experience

Defending Pemex Exploración y Producción against a petition to confirm a US\$300m Mexican ICC arbitral award nullified by the Mexican courts.

Representing a global technology company in a US\$4bn ICC arbitration arising out of an IT-services agreement with a telecommunications company.

Representing Siemens in arbitration proceedings related to a US\$2bn power generation facility in the United States.

Representing a South American government entity in an ICC dispute related to a long-term water supply and collateral services concession contract.

Representing a Dominican power company in IACAC arbitration proceedings concerning the construction of LNG dock facilities in the Dominican Republic.

Representing a Central American country in investment treaty arbitration related to the expropriation of real estate assets for an ecotourism project.

Representing major producer of fruit products in ICC arbitration relating to an agreement for the purchase and sale of a variety of pineapple.

Representing a Salvadoran telecommunications company in ICDR arbitration proceedings over disputes concerning interconnection agreements.

Awards and rankings

Public International Law

Sovereigns: International Arbitration

Sovereigns: Asset Recovery

Education and admissions

Education

J.D., University of Miami School of Law, cum laude, 1995

B.S., Rollins College, magna cum laude, honors degree, 1992

Memberships

Advisory Board Member, Centro de Arbitraje de la Industria de la Construcción

Board Member, Miami International Arbitration Society

Dean's Advisory Council, Florida International University College of Law

Executive Council Member, The Florida Bar's International Law Section

Board Member, Hispanic National Bar Foundation

Roster of Arbitrators of the National and International Arbitration Center of the Lima Chamber of Commerce

- Litigation – Thought Leaders, *Who's Who Legal*, 2020
- Arbitration, *Who's Who Legal*, 2020-2021
- Board Certified Lawyer, International Litigation & Arbitration, *The Florida Bar*, 2019
- International Arbitration (Nationwide), *Chambers USA*, 2020-2021
- Litigation: General Commercial (Florida), *Chambers USA*, 2019
- Acritas Star, *Acritas Stars Independently Rated Lawyers*, 2018-2020
- International Arbitration (Latin America-wide), *Chambers Latin America*, 2011-2021
- International Arbitration (Latin America-wide), *Chambers Global*, 2009-2020
- International Arbitration (USA), Foreign Expert for Latin America-wide, *Chambers Global*, 2014-2019
- Commercial Litigation, *The Best Lawyers in America*, 2012-2016, 2020-2021
- Litigation, *Who's Who Legal*, 2017-2020
- Distinguished Leader, *Daily Business Review Professional Excellence Awards*, 2018
- Top Lawyer, *South Florida Legal Guide*, 2018

Latest thinking and events

- Press Releases
 - Hogan Lovells announces new management team and Board appointments
- Hogan Lovells Publications
 - An overview of the impact of Mexico's new Electric Power Industry Law on foreign investors operating in the power sector in Mexico *Public International Law Alert*
- Awards and Rankings
 - Mitch Reich among American Lawyer's Young

Bar admissions and qualifications

Florida

Court admissions

U.S. Court of Appeals, Eleventh Circuit

U.S. District Court, Middle District of Florida

U.S. District Court, Northern District of Florida

U.S. District Court, Southern District of Florida

Accolades

"Richard Lorenzo stood out for his vision of arbitration and litigation strategy, and his cultural and language skills."

Chambers USA

"The 'very talented' Richard Lorenzo enjoys an impressive reputation for his work within the international commercial litigation and arbitration sphere."

Chambers Latin America

Lawyers of the Year

- Sponsorships and Speaking Engagements
 - Showcasing our global legaltech capabilities
- Awards and Rankings
 - Hogan Lovells lawyers recognized as 2021 Arbitration Thought Leaders and Future Leaders
- Announcements
 - Comparison of International Arbitration Rules, Fifth Edition