

Allison D. Pugsley

Partner

Washington, D.C.

Biography

Allison Pugsley has more than a decade of experience representing biotechnology, medical device, and pharmaceutical companies in connection with federal procurements. She advises on the full life cycle of government contracts: preparing and submitting an offer, contract negotiations, contract administration, contract modifications, and contract terminations.

Allison also routinely represents clients with respect to audits and internal reviews relating to federal contract pricing, and she advises on voluntary disclosures and settlements with the government. Her practical, problem-solving approach allows her clients to resolve disputes with the government in an efficient and effective way.

Allison helps clients navigate the complex pricing calculations required under the Veterans Health Care Act of 1992, the TRICARE retail pharmacy program, and the Federal Supply Schedule program. She leverages her in-depth knowledge of these pricing programs to provide both legal and strategic advice to clients in their contracts with the Department of Veterans Affairs (VA) National Acquisition Center, the regional Veterans Integrated Service Networks, the Defense Supply Center Philadelphia, the Department of Defense (DoD) TRICARE health program, and the Centers for Disease Control. Additionally, she assists pharmaceutical



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Practices

Government Contracts

Industries

Life Sciences and Health Care

Areas of focus

Federal Health Procurement for Drugs, Biologics, and Medical Devices

Schedule Contracting

Cell, Tissue, and Gene Therapies

Education and

companies in gaining favorable positioning for their products on the VA and DoD formularies.

Allison speaks extensively on health care procurement, pricing, and federal formulary topics.

Prior to joining Hogan Lovells, Allison served as a judicial clerk to the Honorable George W. Miller of the U.S. Court of Federal Claims.

Awards and rankings

- Healthcare: Life Sciences, *Legal 500 US*, 2019

Latest thinking and events

- News
 - PREP Act declaration amended to clarify coverage of certain products not directly used for COVID-19
- News
 - Emergency government contracting: FEMA issues regulation implementing Defense Production Act
- Sponsorships and Speaking Engagements
 - Federal Contracting During the Global Pandemic – Key Issues for Pharma Companies
- Hogan Lovells Publications
 - HHS Issues Advisory Opinion Encouraging a Broad Reading of its PREP Act Declaration
- News
 - HHS guidance confers PREP Act immunity to pharmacists for certain COVID-19 tests
- News
 - To fight COVID-19, emergency Federal contracting tools streamline medical device, drug acquisition

admissions

Education

J.D., The George Washington University Law School, with high honors, 2002

B.A., College of William & Mary, cum laude, 1998

Memberships

Health Care Contracting Committee, Section of Public Contract Law, American Bar Association

Bar admissions and qualifications

District of Columbia

Maryland

Court admissions

U.S. Court of Federal Claims
