



## Stephen J. Immelt

CEO

Washington, D.C.

### Biography

Steve Immelt is Chief Executive Officer (CEO) of Hogan Lovells. He is responsible for developing and driving our vision as a "bold and distinctive law firm creating valuable solutions for clients."

Steve spends his time focused on achieving the firm's strategy and supporting partners in building their relationships with clients and each other around the world. He has introduced into Hogan Lovells a major global initiative known as "Project Redefine," which seeks to improve the way we do things for the benefit of our clients in a rapidly changing and evolving market.

He is also passionate about leadership behavior, taking the view that everyone at Hogan Lovells should be clear about what is expected of them, whether partners, associates, or members of the business services teams.

Before taking up the role of CEO in 2014, Steve was the global co-head of our Litigation and Arbitration practice and a long-standing member of our International Management Committee. He has decades of experience working across markets and cultures in these roles and in his client work.

A litigator by background, in the early stages of his career Steve was an Assistant U.S. Attorney for the District of Maryland prosecuting political corruption,



### Phone

+1 202 637 3660

### Fax

+1 202 637 5910

### Email

[stephen.immelt@hoganlovells.com](mailto:stephen.immelt@hoganlovells.com)

---

### Practices

Commercial Litigation

Health Law

Investigations, White Collar Crime,  
and Fraud

Litigation Services

Technology Litigation

---

### Industries

Education

Life Sciences and Health Care

---

### Areas of focus

Bribery and Corruption

fraud, tax evasion, and conspiracy charges.

He then joined the firm in 1989 and built up a very successful practice dealing with complicated litigation in the health care sector. Clients have included pharmaceutical companies, medical device companies, academic health centers and medical schools, clinical laboratories, and other providers of health care. Steve has particular experience in off-label and financial relationship cases as well as the Anti-Kickback Act, the Food, Drug, and Cosmetics Act, the Foreign Corrupt Practices Act, and the False Claims Act.

## Representative experience

Development of a vision and strategy for business growth for Hogan Lovells, a US\$1.8bn business with operations in more than 40 offices worldwide.

Introduction of a vision for Hogan Lovells accompanied by a set of leadership behaviors designed to help everyone in the firm understand their role.

Achieved deferred prosecution, civil settlement, and corporate integrity agreements for a major orthopedic device company under investigation.

Advised medical device companies on False Claims Act matters arising from reimbursement, FDCA promotional, and fraud and abuse theories.

Advised pharmaceutical/biologics companies on federal and state investigations of sales and marketing, Medicaid rebate, and FDCA promotional issues.

Defended universities, academic health centers, and hospitals on False Claims Act disputes involving claims of billing, research, and program fraud.

Numerous assignments relating to the development of international compliance plans for corporate and institutional entities.

Successfully advised an institutional pharmacy

False Claims Act and Qui Tam

Governance

Government Investigations

Hospitals and Health Care Providers

Medical Devices

Pharmaceuticals and Biotechnology

---

## Education and admissions

### Education

J.D., University of Maryland, Francis King Carey School of Law, cum laude, 1977

B.A., Yale University, cum laude, 1974

---

### Memberships

Member, American Health Lawyers Association

Member, Health Law Section, American Bar Association

Member, National Association of College and University Attorneys

---

### Bar admissions and qualifications

District of Columbia

Maryland

New York

---

### Court admissions

provider with respect to Medicare Part D and related issues.

Advised medical device companies in investigations of business activities in China.

## Awards and rankings

- Healthcare (District of Columbia), Eminent Practitioner, *Chambers USA*, 2016-2019
- Healthcare (Maryland/District of Columbia), *Chambers USA*, 2006-2017
- Healthcare: Regulatory & Litigation (Nationwide), *Chambers USA*, 2011-2015
- Litigation: General Commercial (Maryland/District of Columbia), *Chambers USA*, 2004-2015
- Maryland Super Lawyers, 2006-2014
- Life Sciences Star, *LMG Life Sciences*, 2012-2013
- Criminal Defense: White Collar, *The Best Lawyers in America*, 2008-2013
- Bet-the-Company Litigation, *The Best Lawyers in America*, 1995-2013
- Commercial Litigation, *The Best Lawyers in America*, 1995-2013
- Business Litigation, *The Best Lawyers in America*, 1995-2013
- The International Who's Who of Business Crime Lawyers, 2008
- Life Sciences, *PLC Which Lawyer*

## Latest thinking and events

- Press Releases
  - Hogan Lovells makes changes to office and practice area leadership roles
- Press Releases
  - Hogan Lovells launches Crisis Leadership Team to help clients lead through today's complex

Maryland Court of Appeals

U.S. Court of Appeals, District of Columbia Circuit

U.S. Court of Appeals, Fourth Circuit

U.S. Court of Appeals, Second Circuit

U.S. District Court, District of Columbia

---

## Accolades

"A very bright guy and a creative and analytical thinker."

*Chambers USA 2014*

---

"High quality attorney."

*Chambers USA 2013*

---

"The 'excellent' Stephen Immelt... is noted for his expertise in government investigations and complex enforcement cases."

*Chambers USA 2013*

---

environment

- Events
  - Ellevest Network and Hogan Lovells host: Finance, Markets & the Economy
- Press Releases
  - Leading the way on innovation: Hogan Lovells names Mark W. Brennan as Lead Innovation Partner
- Press Releases
  - Hogan Lovells receives Mansfield Rule 2.0 certification for exceeding key diversity and inclusion standards
- Press Releases
  - Hogan Lovells financial results for calendar year 2018