

Dr. Salomé Ciscal De Ugarte, LL.M. (Harvard)

Office Managing Partner
Brussels

Biography

Praised by clients for her excellent legal skills and the quality of her service, Salomé is described as "brilliant" and providing "spot-on advice on the legal issues, as well as on the required strategy to get the best results." She has been recognized as one of the top 10 "Women Who Shape Brussels" by Politico.

Salomé Ciscal de Ugarte is a Partner in the Antitrust and Competition practice of Hogan Lovells Brussels and the Office Managing Partner.

Clients come to Salomé for her innovative and hands-on solutions to global antitrust issues. She advises on all aspects of EU competition law, but has particular expertise and experience in global mergers and strategic alliances, high-stakes investigations and complex vertical issues. She has successfully advised clients on phase I and phase II merger cases before the European Commission and coordinated multinational merger filings all over the world. She has particular experience of the consumer and retail, TMT, life sciences and health care, financial services, and energy sectors.

Salomé serves as Vice-Chair of the Competition Policy Committee of AmCham EU and as Elected Director on the Board of the Harvard Alumni Association (HAA) in



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Languages

English
French
German
Italian
Spanish

Practices

Antitrust and Competition

Industries

Consumer
Life Sciences and Health Care
Financial Institutions
Energy and Natural Resources

Cambridge (US). As Associate Professor of Competition Law at IE Law School, she frequently writes and speaks on issues relating to competition.

Salomé graduated summa cum laude in law and economics from the University of Deusto (Premio Extraordinario de Licenciatura) and holds a master of laws (LL.M.) from Harvard Law School, where she was an associate fellow of the Real Colegio Complutense at Harvard. She obtained a PhD in law from the European University Institute in Florence and has been a Fulbright scholar.

Salomé is admitted to practice in Belgium and Spain.

Representative experience

Advising several US private equity firms and investment funds on merger control issues relating to the acquisition of European companies in the consumer, life sciences and TMT sectors.

Advising a Spanish group of technology companies specializing in vending, payment & security systems as complainant in EU merger proceedings and during negotiation of remedies.

Advising a US media company during a Phase II EU merger control proceeding and during the negotiation and implementation of FRAND commitments.

Advising a European luxury company on competition rules applicable to vertical issues, such as online sales, pricing, platform restrictions and selective distribution.

Advising a Canadian investment firm on merger control strategy and global filings relating to an aviation acquisition from a leading aerospace and transportation company.

Acting for a US industrial group in its acquisition of a German group (Phase II) in the EEA, preparing commitments to obtain deal clearance, and multi-jurisdictional filings in over 20 jurisdictions.

TMT

Areas of focus

Abuse of Dominance and Restrictive Practices

Cartel Investigations

Merger Control

State Aid

Competition Compliance

Education and admissions

Education

INSEAD, International Directors Program, 2018

PhD in Law, European University Institute, Florence, 1995

LL.M., Harvard Law School, 1994

J.D. in Law, Universidad de Deusto, summa cum laude, 1990

B.A. Economics, Universidad de Deusto, 1990

Memberships

ABA Antitrust Section

Asociación Española para la Defensa de la Competencia (Spanish Association for Antitrust Law)

Elected Director, Board of Directors, Harvard Alumni Association (HAA)

IDArb, IDI arbitrator for international distribution

Advising regularly global companies in the consumer and TMT sectors, as well as a global advertising organization, on competition issues.

Advising a global pharmaceutical company on licensing issues and on EU merger control (including notifications in various countries).

Advising a US chemical company on State aid law relating to renewable energy in Germany.

Awards and rankings

- Acritas Star, *Acritas Stars Independently Rated Lawyers*, 2019
- Competition: EU and Global, *Legal 500 EMEA*, 2018-2019
- Women Who Shape Brussels, *Politico Europe*, 2018
- World's Leading Competition and Antitrust Lawyers, *Euromoney's Expert Guides*, 2018
- Recommended lawyer, Competition Law, *Who's Who Legal*, 2017-2018
- Competition/European Law (Belgium), Foreign expert for Spain, *Chambers Global*, 2017-2018
- International Law Office's (ILO) EU Competition Lawyer of the Year Client Choice Award, which recognizes those lawyers and law firms around the world that stand apart for the excellent client care they provide and the quality of their service, 2013

Latest thinking and events

- Sponsorships and Speaking Engagements
 - Retail Industry Leaders Association and Retail Litigation Center's Retail Law Conference
- Sponsorships and Speaking Engagements
 - GCR Live 11th Annual Brussels Conference: The bigger picture
- Events
 - Webinar: Reviewing vertical competition rules for

Studienvereinigung Kartellrecht
(German Association for Antitrust Law)

Bar admissions and qualifications

Brussels

Madrid

Accolades

Clients described her as providing 'brilliant and spot-on advice on the legal issues, as well as on the required strategy to get the best results', as well as her 'extensive experience with both competition law and consumer protection law [which] sets her apart from most practitioners.'

the digital age - what's at stake?

- Hogan Lovells Publications
 - EU competition in the Digital Age: European Commission publishes Report of Special Advisers
- Hogan Lovells Publications
 - Consumer Horizons 2019
- Hogan Lovells Publications
 - Antitrust, Competition, and Economic Regulation Quarterly Newsletter – Autumn 2018