

Jeff Olson

Office Managing Partner
Ho Chi Minh City
Hanoi

Biography

As a partner in the Corporate practice and Managing Partner of the Ho Chi Minh City and Hanoi offices, Jeff Olson has nearly 15 years' experience helping private equity firms, venture capital investors, and corporations of all shapes and sizes complete complex multi-jurisdictional M&A and joint venture transactions in Asia and the U.S.

Representing clients in industries as diverse as agriculture, real estate, food and beverage, health care, oil and gas, tobacco, and media, Jeff combines mature market experience with emerging market know-how to guide his clients through a rapidly evolving legal and regulatory landscape.

Vietnam and ASEAN are changing by the day, presenting both opportunities and obstacles for clients. Having practiced in New York, Tokyo, and currently Vietnam, Jeff knows what it takes to execute deals in challenging markets.

Representative experience

Advising Kinh Do Corporation in connection with the sale of its snack business to Mondelez International.

Advising FIH Mobile, a subsidiary of Foxconn, on its acquisition of Microsoft's feature phone business.



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Languages

English

Practices

Private Equity
Mergers and Acquisitions
Corporate
Joint Ventures

Industries

Consumer
Education
TMT

Advising Sojitz Corporation on its acquisition of 95.24% of the share capital of Saigon Paper Corporation.

Advising a Singapore-based private equity firm on the acquisition of convertible debt instruments issued by a leading restaurant chain operator in Vietnam.

Advising New Kids Service Trading Corporation on its issuance of Series A preferred equity to Standard Chartered Private Equity.

Advising Sojitz Corporation on its strategic investment in HOSE-listed PAN Group JSC.

Advising a Singapore-based private equity firm on the acquisition of a minority stake in a leading distributor and manufacturer of crop protection chemicals in Vietnam.

Advising New Kids Service Trading Corporation on its issuance of Series B preferred equity to Crescent Point Management.

Advising a Vietnam-focused investment fund as secured lender on exchangeable financing arrangement to fund acquisition of a Ho Chi Minh City residential real estate project.

Advising Dun & Bradstreet Corporation on the sale of its Vietnam business to CRIF S.p.A.

Advising GE Oil & Gas on the acquisition of John Wood Group's well support division for U.S.\$2.8bn.

Advising Misys plc on the sale of All scripts-Misys Healthcare Solutions, Inc. for U.S.\$1.3bn.

Advising Global Advanced Metals Pty Ltd on the acquisition of Cabot Corporation's supermetals business for U.S.\$450m.

Advising NBC Universal and CBS on the sale of its stake in The Sundance Channel to Rainbow Media Holdings for US\$496m.

Advising JBS S.A. (Friboi), a leading Brazilian beef

Areas of focus

Emerging Companies and Venture Capital

Exits

Food and Beverages

Health Care Services

Hogan Lovells China Desk

Medical Devices

Retail and Consumer Goods

Carve-outs, Spin-offs, and Split-offs

Cross-border Mergers and Acquisitions

Joint Ventures and Strategic Alliances

Public Company Mergers and Acquisitions

Getting the Deal Through: Automotive 2019

International Programs

Education and admissions

Education

University of Hawaii at Manoa, 2005

M.A., Texas A&M University, 2000

B.A., Texas A&M University, 1995

Memberships

Registered foreign lawyer in Vietnam

Bar admissions and

producer, on the acquisition of Smithfield Foods' beef division for US\$565m.

Advising Computershare Limited on the acquisition of Bank of New York Mellon's shareowner services business for US\$550m.

Advising Thomson Reuters (Legal) Inc. on the acquisition of India-based legal process outsourcing provider Pangea3 Inc.

Advising Thomson Reuters (Tax & Accounting), Inc. on the acquisition of property tax automation and land registry software provider Manatron, Inc.

Advising Kirin Holdings Company, Ltd on the multistage acquisition and financing of US-based Nawgan Products, LLC.

Advising International pipe fabrication and manufacturing company on the formation of a 50/50 joint venture with a South Korean engineering and construction company.

Awards and rankings

- Corporate/M&A (Vietnam), *Chambers Global*, 2018-2019

Latest thinking and events

- Hogan Lovells Publications
 - Antitrust, Competition, and Economic Regulation Quarterly Newsletter - Summer 2019
- Hogan Lovells Publications
 - Vietnam and the U.S.-China trade war: It matters how you start, but it really matters how you finish *Litigation, Arbitration, and Employment Alert*
- Hogan Lovells Publications
 - Vietnam issues new regulations implementing its Anti-Corruption Law, effective 15 August 2019 *Litigation, Arbitration, and Employment Alert*
- Published Works

qualifications

New York

Accolades

"Jeff Olson is highlighted by one client as 'thorough, responsive and very easy to deal with.'", *Chambers Asia-Pacific*

- Getting The Deal Through Automotive 2019 - Vietnam
- Hogan Lovells Publications
 - Vietnamese competition law reloaded *Government Relations and Public Affairs Alert*
- Press Releases
 - Hogan Lovells advises Navis Capital Partners on its acquisition of Thanh Thanh Cong Education JSC