

Mining and Resources: Sales and Trading

Hogan Lovells collaborates with financial institutions, producers, and traders to guide their natural resource sales and trading.

The use of derivatives and forward sales has come under increased scrutiny. We can help you implement your hedging strategy, set up your trading function, or design a nuanced financing arrangement while navigating local and international regulations.

We move quickly to keep you at the forefront of global markets. By leveraging our global network, combined with local knowledge in existing and emerging markets, we help your business wherever it may go.

Representative experience

Advised The London Metal Exchange on the establishment of a new, EMIR-compliant metal derivatives clearing house, LME Clear.

Represented Qatar Petroleum on the drafting of the offtake contract for the supply of aluminium produced by the Qatalum aluminium smelter.

Advised Rabobank International as lender in relation to an ECA-backed facility (SACE) for a steel producer based in Belgium.

Drafted terms and conditions for internet trading of metals and metals derivatives.

Industries

Energy and Natural Resources