Emil Arca

Partner

New York

Biography

Emil Arca heads the firm's International Debt Capital Markets practice group for the Americas. He represents underwriters, placement agents, issuers, investors, lenders, borrowers, and insurers in debt capital markets, banking, and restructuring transactions in the United States and around the world, particularly in emerging markets. Originating in two dozen countries and involving diverse industries, many of the transactions were the first of their type involving a particular structure, asset type, or country.

Since 2001, Emil has had ten transactions earn 21 "Deal of the Year" awards or other prominent recognitions. You may recognize a few of the honors: Financing Innovation of the Year and Structured Finance Deal of the Year (*Latin Finance*, 2014); Corporate Finance Deal of the Year (*Latin Lawyer*, 2014); a commendation in the *Financial Times* 2012 U.S. Innovative Lawyers awards; and Latin American Deal of the Year (*Euromoney*, 2010).

In emerging markets, Emil has worked with structured finance transactions backed by operating assets (airports, drill ships, mines, and toll roads); future flow cross-border assets (airline tickets, credit card merchant vouchers, diversified payment rights, export receivables, oil royalties, and telephone receivables); existing financial assets (commercial real estate leases,

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Practices

Capital Markets

Commercial

Complex Contracting

Corporate

Infrastructure, Energy, Resources, and Projects

Business Restructuring and Insolvency

Asset Finance

Industries

Automotive and Mobility

Energy and Natural Resources

construction loans, residential mortgage loans, telephone receivables, and vehicle loans and leases); and more.

He has worked on U.S. securitization transactions backed by auto loans, equipment leases (aircraft, railcars, and small-ticket equipment), franchise loans, health care receivables, insurance premium finance loans, mortgage loans (commercial, multi-family, and residential properties), nonperforming assets, royalties, small business loans, and trade receivables.

Representative experience

Representation of the underwriters in the establishment of and first, second, and third offerings from the Rio Oil Finance Trust.

Representation of Banco Industrial in its senior unsecured debt offering, the largest by a private sector issuer from Central America.

Representation of the underwriters in two securitizations of revenues of toll roads in Panama to enable the government to reacquire the concessions.

Representation of National Commercial Bank Jamaica in its merchant voucher receivables securitization program.

Awards and rankings

- Securitization and Structured Finance Law, *The Best Lawyers in America*, 2010-2020
- Best of the Best USA (Structured Finance and Securitisation), *Euromoney's Legal Media Expert Guide*, 2013-2019
- Capital Markets (Latin America-wide), *Chambers Latin America*, 2016-2019
- Banking & Finance (Latin America-wide), *Chambers Latin America*, 2016-2019
- Latin America's Top 100 Lawyers: Capital Markets;

Financial Institutions

Insurance

Real Estate

TMT

Diversified Industrials

Areas of focus

Direct Lending

Raising Debt Capital

High Yield

Securities and Financial Regulatory Advice

Securitization and Structured Finance

Project Finance, DFI, ECA, and Sovereign Wealth Finance

Creditor Representation in Restructurings and Insolvencies

Debtor Representation in Restructurings and Insolvencies

Loan Portfolio and Distressed Debt Transactions

Education and admissions

Education

J.D., University of Michigan Law School, 1985

B.A., University of Michigan, 1982

Bar admissions and qualifications

Banking & Finance, *Latinvex - Latin America Business News & Analysis*, 2017-2019

- Capital Markets (Latin America-wide), *Chambers Global*, 2014-2019
- Banking & Finance (Latin America-wide), *Chambers Global*, 2011-2019
- International Firms: Capital Markets, *Legal 500 Latin America*, 2018-2019
- Banking & Finance (USA), Foreign Expert for Latin America-wide, *Chambers Global*, 2013-2018
- Finance: Structured Finance: Securitization, *Legal 500 US*, 2017-2018
- International Firms: Banking and Finance, *Legal 500 Latin America*, 2018
- Securities & Corporate Finance, *New York Super Lawyers*, 2013-2018
- Latin American Investment (New York), *Chambers USA*, 2013-2018
- Capital Markets: Debt Offerings, *Legal 500 US*, 2014-2015
- Project Finance Practice Group of the Year, *Law360*, 2012

Latest thinking and events

- Press Releases
  - Hogan Lovells represents investors in large-scale securitization by BAC International Bank, Inc.
- Press Releases
  - Hogan Lovells helps El Salvador raise $US1.1 billion in bonds in advantageous market
- Hogan Lovells Publications
  - Debt Capital Markets – Global Insights – Summer 2019
- Press Releases
  - Hogan Lovells helps Guatemala launch

New York

Accolades

"They are by far the leading team and practice for structured non-vanilla bonds. The team, under partner Emil Arca, is increasingly senior, so the quality of the work is really world class. [T]he speed of execution is also great... Emil has been doing this for 30 years, and I haven't found an issue, structuring or otherwise, that he hasn't already encountered in various declamations. He's able to use all that experience to find an elegant solution to whatever the issue is. I have nothing but excellent things to say."

Client quoted in IFLR 1000, Latin America Energy & Infrastructure 2015

"Emil Arca of Hogan Lovells has a solid practice representing underwriters, issuers, and insurers in debt capital markets transactions. He is recognized for his ability to handle both conventional and structured financial products."

Chambers Global 2019

groundbreaking 30-year bond

- Hogan Lovells Publications
  - Debt Capital Markets - Global Insights - Spring 2019
- Hogan Lovells Publications
  - Privatization initiatives to provide opportunities for foreign investment in Brazil *Finance Alert*