

C. Michael Gilliland

Senior Counsel
Washington, D.C.

Biography

Mike Gilliland helps clients get federal funding for projects, programs, and research. As a leader of the firm's federal funding and appropriations practice for over 25 years, Mike has designed and implemented strategies to secure millions of dollars in federal funds for hundreds of projects.

Mike has directed federal funding efforts for university construction and research projects, hospital expansions, education programs, and economic development initiatives, as well as public transportation facilities, airports, new technology programs, and defense procurement.

Mike's comprehensive knowledge of the annual federal budget process, the grants awarded by federal agencies, and the Congressional budget and appropriations process gives him an edge in helping clients to achieve their legislative, regulatory, and policy goals. Working closely with House and Senate committees and federal agency officials, he thoroughly understands the political process that governs federal funding.

Mike also counsels clients on legislative and policy matters involving tax, energy, health, telecommunication, insurance, and other matters. In his tax policy practice, Mike lobbies the Congressional tax committees and federal regulators to advance his



Phone

+1 202 637 5619

Fax

+1 202 637 5910

Email

mike.gilliland@hoganlovells.com

Practices

Government Relations and Public Affairs

Unmanned Aircraft Systems

Areas of focus

Federal Funding and Appropriations

Health Legislation and Policy
Legislation

National Security and Defense
Legislation and Policy

Political Law Compliance

Tax Legislation and Policy

clients' tax-related interests. He combines technical know-how and an in-depth understanding of the Congressional tax process to help clients solve their most difficult tax problems.

As leader of the firm's political law and government ethics practice, Mike helps businesses, individuals, associations, and advocacy groups understand and comply with the complex legal and regulatory framework involving state and federal election laws, lobbying disclosure, government ethics, and pay-to-play laws. Mike represents clients before the Federal Election Commission and has formed corporate PACs and non-connected PACs for a diverse range of clients.

Representative experience

Assisted an association of medical professionals in obtaining US\$10m for residency training through Congressional appropriations.

Assisted a research university in obtaining DOD funding for sleep research through the Congressional appropriations process.

Assisted an airport in obtaining Transportation Security Administration reimbursement legislation through the congressional appropriations process.

Designed and implemented lobbying disclosure compliance systems for clients including a major hospital system.

Advised a major defense contractor on federal election law compliance matters.

Advised a major accounting firm on state election law, lobbying disclosure, and government ethics matters.

Assisted a capital investment company in obtaining FAA NextGen legislation through the Congressional appropriations process.

Education and admissions

Education

M.L.T., Georgetown University Law Center, 1983

J.D., Cumberland School of Law, 1980

B.S., University of Alabama, 1976

Memberships

Member, American Bar Association

Member, American College of Tax Counsel

Member, District of Columbia Bar Association

Bar admissions and qualifications

District of Columbia

Successfully represented an individual donor before the Federal Election Commission on election law violations.

Latest thinking and events

- Hogan Lovells Publications
 - China, supply chain risk, and the race to 5G
International Trade Alert
- Hogan Lovells Publications
 - Primaries, polls, and results
- Hogan Lovells Publications
 - New year presents new opportunities in federal budget cycle
International Trade and Government Relations Alert
- Hogan Lovells Publications
 - Department of Defense FY18 research funding for the Congressionally Directed Medical Research Program
Global Policy Advocacy Alert
- Hogan Lovells Publications
 - Big News: Small UAS Rule at OIRA for Final Review
Hogan Lovells
- Blog Post
 - 114th Congress Outlook