



Joint Ventures and Strategic Alliances

We advise on the full range of joint ventures and strategic alliances, including combinations of business units, creation of partnerships, and collaborations to develop, deploy or finance products and services. Our team understands that every joint venture and strategic alliance is unique and requires a customized approach.

We start by helping our clients identify the right structure – whether that involves forming a new corporate entity, repurposing an existing entity or entering into contractual arrangements.

At Hogan Lovells, we can provide tax and regulatory advice critical to getting the structure right, as well as commercial expertise to help our clients identify and navigate potential pitfalls.

We bring to bear the resources of our subject matter experts in areas like IP and employment that are critical to so many joint ventures and strategic alliances.

Our lawyers help put in place governance arrangements to protect our clients' positions while building trust and fostering relationships among partners, and also support venture growth and, if needed, break-ups or restructurings, including through new investors, profitable exits or continuing expansion.

Our Hogan Lovells team works as part of your team to help you achieve your business objectives through cooperative initiatives.

Practices

Mergers and Acquisitions

IP and Technology
Transactions

[Click here](#) for more detailed information on our global M&A practice.

Representative experience

Airbus on the formation of its JV with OneWeb

Alstom on the establishment of JVs with GE

21st Century Fox on the formation of National Geographic Partners

Exelon on its JV with The Japan Atomic Power Company

Hearst on its JV with Verizon, to form Verizon Hearst Media Partners

Hulu on its JV with Fox Entertainment, NBC Universal, and Providence Equity Partners

Mitsubishi Heavy Industries on its global JV with Mitsubishi-Hitachi Metals Machinery

MOL Group on US\$2.25bn JV to develop the North Sea Catcher oil field

Novartis on its agreement with Surface Oncology to give Novartis access to four preclinical programs

Pfizer on its immuno-oncology research collaboration with Western Oncolytics

Ron Santa Teresa on its JV with Bacardi

Royal Gold on the formation of its JV with Contango ORE

SABMiller on its US\$1.9bn strategic alliance with Anadolu Efes

T-Systems on its JV with Daimler and DKV Euro Services

Latest thinking and events

Press Releases

Hogan Lovells advises Vifor Pharma on establishment of joint venture with Evotec for early stage development in nephrology

Press Releases

Hogan Lovells advises Sasol Group on the sale of 50 percent stake in Sasol-Huntsman joint venture

Press Releases

Hogan Lovells advises Intuitive Surgical on the acquisition of Schöly's robotic endoscope business

Hogan Lovells Publications

Getting The Deal Through: M&A Litigation 2019 - Australia

Law Business Research

Hogan Lovells Publications

Getting The Deal Through: M&A Litigation 2019

Law Business Research

Hogan Lovells Publications

Getting The Deal Through: M&A Litigation 2019 - Germany

Law Business Research